# **Contractor Evaluation and Scoring Guidance**



**Introduction:** The contractor scoring guide has been developed to support both vendors and project managers through the Vendor Performance Management scoring process and evaluation discussions.

**Suggested Benchmarks:** Understanding that each contract is unique, suggested benchmarks have been provided as examples only and can be used by project managers and vendors to discuss and set expectations specific to their contract requirements.

**Supplemental Clarification/Guidance:** Supplementary clarification has been provided as guidance to assist vendors and project managers to understand and set definitions of exceeding, meeting and needs improvement to support scoring. While using the evaluation and scoring guidance document it is important to understand a <u>score of '3' equates to satisfactory achievement of the KPI, having delivered the services or product according to the contract requirements and meets expectations.</u>

INDICES	KEY PERFORMANCE	SCORING GUIDE:	SCORING GUIDE:	SCORING GUIDE:
INDICES	INDICATORS	EXCEEDS EXPECTATIONS	MEETS EXPECTATIONS	NEEDS IMPROVEMENT
1. QUALITY  Suggested methodology and examples of benchmarks:  EXCEEDING EXPECTATIONS  • Score 5: If all or nearly all of the deliverables exceed expectations. Example: 90-100% of deliverables exceed expectation.  • Score 4: If more than half of deliverables exceed expectations. Example: 50-89% of deliverables exceed expectation  MEETS EXPECTATIONS  • Score 3: If all deliverables meet quality expectations outlined in the contract.	KPI:  Deliverables are provided as required. Responds to noted deficiencies, corrections are made quickly.  Work is completed to the quality standards outlined in the contract.  Testing and inspections allow for time to correct deficiencies.  Supplemental Clarification (What this means):  Completes work to the quality standards outlined in the contract.  Corrects noted deficiencies.  Ensures that there is sufficient time to correct deficiencies.	Work is completed and exceeds the quality standards outlined in the contract.  Testing and inspections are done early and allow sufficient time to correct deficiencies.  Supplemental guidance to support scoring:  Work exceeds the quality standards outlines in the contract.  Proactively communicates quality improvements that result in better project outcomes.  All or most tests and inspections are done early, allowing more than enough time to correct deficiencies.  There are no or very few deficiencies. If there are deficiencies, there is more than enough time to correct them and/or they are immediately corrected.  Proactively identifies deficiencies encountered in the course of work, whether in- or out-of-scope.	Supplemental guidance to support scoring:  Work is completed to the quality standards outlined in the contract.  Communicates quality improvements with all stakeholders involved in the project.  Tests and inspections allow for time to correct deficiencies.  Deficiencies are corrected within a reasonable amount of time.	Fails to respond to, or provides inadequate response to noted deficiencies; corrections are not made when necessary.  Resolving issues requires Infrastructure intervention. Work is below the quality standards outlined in the contract and requires correction/resolution.  Testing and inspections fail to allow sufficient time to correct deficiencies as required by the work.  Supplemental guidance to support scoring:  Work falls below the quality standards outlined in the contract and requires correction/resolution.  Fails to communicate any improvements or implement quality.  Deficiencies are not corrected within a reasonable amount of time.  Fails to respond to or provides inadequate response to noted deficiencies.
NEEDS IMPROVEMENT  • Score 2: If a minimal portion of deliverables are below				Resolving issues requires Infrastructure intervention. Inspection identifies items that were overlooked.
expectations. Example: Less than 10% of deliverables below expectation.      Score 1: If more than a minimal amount of deliverables are below quality expectation.     Example: More than 10% of deliverables below expectation.	KPI:  On-site during construction to review work for quality and to ensure all tests and inspections are completed as required.  Supplemental Clarification (What this means):	Exceeds expectations for site review and quality control. Ensures all required tests and inspections are completed on time and proactively communicates with Infrastructure staff regarding status updates and issues.  Supplemental guidance to support scoring: Ensures that all or most required tests and inspections are completed early.	Supplemental guidance to support scoring:  Ensures that all required tests and inspections are completed on time.  Responds to Infrastructure's queries regarding work quality, tests, and inspections.  Site Supervisor available on-site as per contract	Fails to be on-site, or inadequately attends site as required during construction to review work for quality in accordance with the work.  Fails to provide progress updates, or provides inadequate progress updates as required by the work.  Requires intervention and involvement from Infrastructure staff to meet deliverables.
Supplementary Clarification: When considering benchmarks they should allow for the evaluation to take a holistic approach to the assessment of criteria, where it may be important for some deliverables to be weighted slightly heavier due to importance or impacts to the contract deliverables. For example if	Reviews work on-site for quality and to ensure required tests and inspections are completed.	Proactively advises Infrastructure regarding work quality, tests, inspections, status updates, quality issues, and proposed solutions.  Site Supervisor is always available on-site.  Proactively provides progress updates, or provides inadequate progress updates beyond or outlined in the contract documents.	requirement.  Provides progress updates, or provides inadequate progress updates beyond or outlined in the contract documents or required by Project Manager.	Supplemental guidance to support scoring: Inadequately attends site.  Some or many tests and/or inspections are completed late.  Site Supervisor is unavailable on-site, failing to meet contract requirement.

the majority are exceeding expectations, but there are a minimal amount that also fall below expectations the project manager has the flexibility to look at this holistically and apply judgement in		Accommodates, advises and provides suggestions to Project Manager.		Fails to provide progress updates, or provides inadequate progress updates as outlined in the contract documents or required by Project Manager.
scoring.	Accurate contract documents are submitted to Infrastructure on time and as required, such as shop drawings, requests for information, progress invoices (draws), schedule of values, change orders, "as-built" and O&M manuals.  Supplemental Clarification (What this means):  Submits accurate contract-required documents to Infrastructure.	All shop drawings are stamped and reviewed for accuracy by General Contractor before sending to the Province.  Requests for Information (RFIs) are proactive and offer solutions.  Monthly progress invoices accurately reflect work completed in the field. Progress invoices are submitted with detailed break down of costs.  Change orders are submitted with all required back-up. Change order pricing provides a break out of labour/materials/equipment costs.  Submittals are received earlier than required.  Quality Assurance and Quality Control documents are provided proactively throughout the project and exceed expectations.  Supplemental guidance to support scoring:  Submittals are always accurate.  Submittals are always or consistently provided earlier than required.  Infrastructure does not ever need to follow-up with the Contractor for submittals.  Infrastructure rarely, if ever, needs to clarify submittal content.  Contractor-initiated Requests for Information (RFIs) are proactive and offer solutions.  Monthly progress invoices accurately and in great detail reflect work completed in the field.	Supplemental guidance to support scoring: Submittals are consistently accurate and provided on time.  Responds to Infrastructure's requests for Quality Assurance and Quality Control documents.  Contractor-initiated RFIs seek to clarify aspects of the Work.  Monthly progress invoices accurately reflect work completed in the field.	Submitted shop drawings are inadequate, and/or do not meet requirements of specifications.  Invoices are overbilled and require revisions.  Change orders are missing information.  Lump sum pricing on change orders (unless allowed by contract).  Submittals are inadequate or are not provided on time.  Supplemental guidance to support scoring:  Submittals regularly contain errors.  Infrastructure has to regularly follow-up with the Contractor to seek submittals.  Submittals are regularly not provided on time.  Quality Assurance and Quality Control documents are not provided when requested and/or are regularly inadequate.  Contractor-initiated RFIs are reactive, hastily issued, and/or ask for information that has already been provided.  Monthly progress invoices regularly do not reflect work completed in the field and require revisions.
2. MANAGEMENT Suggested methodology and examples of benchmarks:	KPI (Pass/Fail): Liens and Public Works Act claims are resolved, and have minimal impact to the project schedule and/or cash flow.	Not Applicable. This is a pass/fail KPI, not scored on a scale of 1-5, expectations are met or not met, they can not be exceeded.	Supplemental guidance to support Pass:  Any Public Works Act claims were resolved and notified to Alberta Infrastructure with sufficient time for response or reasonable attempts were made to resolve them.	Supplemental guidance to support Fail:  Contractor failed to notify Alberta Infrastructure and/or adequately address Public Works Act claims.  Claims have substantive impact to the project schedule
EXCEEDING EXPECTATIONS  • Score 5: If all or nearly all of the time, management expectations are exceeded (relevant to the project). Example: 90-100% of the time, expectations are exceeded.  • Score 4: If more than half of time, management expectations are exceeded. Example: 50-	Payment to subcontractors is made promptly, and Statutory Declaration is signed.  Supplemental Clarification (What this means):  If there are any Public Works Act claims, were they resolved?		Payments to sub-contractors were made promptly.  All Statutory Declarations signed and submitted.	and/or cash flow.  Payments to sub-contractors are regularly delayed and/or not made.

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89% of the time, management expectations are exceeded.

#### **MEETS EXPECTATIONS**

• Score 3: If all management expectations are met as outlined in the contract.

#### **NEEDS IMPROVEMENT**

- Score 2: If a minimal portion of management expectations need improvement. Example: If 1-2 instances demonstrate below quality co-ordination following corrective feedback from project team.
- Score 1: If more than a minimal amount of management expectations need improvement. Example: More than 2 instances demonstrate below quality co-ordination following corrective feedback from project team

### **Supplementary Clarification:**

When considering benchmarks they should allow for the evaluation to take a holistic approach to the assessment of criteria, where it may be important for some deliverables to be weighted slightly heavier due to importance or impacts to the contract deliverables. For example if the majority are exceeding expectations, but there are a minimal amount that also fall below expectations the project manager has the flexibility to look at this holistically and apply judgement in scoring.

Were payments to sub-contractors made promptly?

Maintains qualified staff, tools and

Effectively manages and coordinates

**Supplemental Clarification (What** 

Maintains resources such as, but not

limited to: qualified personnel,

materials, tools, and equipment.

Manages and coordinates sub-

subcontractors and/or sub-

Were all Statutory Declarations signed and submitted?

KPI:

resources.

consultants.

this means):

contractors.

Ensures all contract requirements relating to staff and resources are met and exceeds expectations for deliverables.

Staff are available when required and provide qualified supplementary resources when required.

Access to firm's upper management is provided as required.

Proposes workable solutions when issues arise and changes occur; proactively mitigates issues; subcontractor issues do not impact project delivery.

#### Supplemental guidance to support scoring:

Increases the quality and/or quantity and/or experience-level of staff on the project team at no additional cost to Infrastructure as the need arises.

Provides qualified supplementary resources proactively and at no additional cost to Infrastructure as the need arises.

When managing sub-contractors, proactively prevents and mitigates any issues that might occur.

If issues arise with the sub-contractor, project delivery is not impacted.

Contractor is able to shift staff, tools, and resources such as, but not limited to: personnel, materials, tools, and part of equipment to facilitate/expedite contract progression.

### Supplemental guidance to support scoring:

Ensures that all contract requirements relating to staff and resources are met and maintained.

Project staff are available when requested.

Provides qualified supplementary resources when required or requested.

Effectively manages and coordinates sub-contractors as the need arises.

Fails to, or inadequately provides resources as required to meet project work or meet schedule timelines.

Fails to employ individuals who are competent and suitable to perform the work as required.

Staff are unavailable or not available enough to meet requirements and do not provide supplementary qualified resources when required.

Contractor has issues with subcontractors or the worksite which impact performance of the work.

#### Supplemental guidance to support scoring:

Allows the quality and/or quantity of staff on the project team to diminish to the detriment of the work.

Project staff are insufficiently available to conduct the work.

Supplementary qualified resources are not provided when required.

Issues with sub-contractors or the worksite impact performance of the work.

Contractor employs staff with inadequate credentials and/or qualifications.

Addresses changes and communicates issues promptly with the owner as required.

Responds to requests and changes according to required timeframes and is accessible when contacted (for items such as, but not limited to: field changes, Requests for Information (RFIs), financial requests (e.g. accruals/invoices).

# Supplemental Clarification (What this means):

Communicates regarding deliverables, issues, and activities to relevant stakeholder(s), including Infrastructure.

Responds in a timely manner.

Items are proactively submitted where appropriate.

Requires little to no requests or re-requests for items from Infrastructure.

Responses are immediate and accurate.

#### Supplemental guidance to support scoring:

Issues and activities are proactively communicated to relevant stakeholders.

Infrastructure rarely needs to follow-up with the Contractor to clarify communications.

Responses are accurate, immediate, and always follow the manner and format agreed-to.

The Contractor proactively proposes improvements to communication processes and/or frequency to better meet project needs.

Project staff are always available/responsive.

#### Supplemental guidance to support scoring:

Issues and activities are communicated promptly to relevant stakeholder(s).

Few re-requests/prompts for responses needed from Infrastructure.

Responses are accurate and provided according to required timeframe and Contractor is accessible when contacted.

Identifies all stakeholders involved and ensures all communication is received by appropriate personnel that are responsible, accountable, consulted and informed.

Project staff reasonably available.

Inadequately addresses changes and communicates issues.

Does not submit items in accordance with requirements and requires Infrastructure intervention.

Late responses, containing excessive errors, and a lack of clarity (responses require multiple call-backs and exchanges with contractor stakeholders.)

#### Supplemental guidance to support scoring:

Issues and activities are not communicated and/or belatedly communicated to stakeholders.

Requires Infrastructure intervention to ensure items/issues/activities are clearly communicated.

Responses regularly contain errors and/or are not clear and/or are provided beyond a reasonable amount of time in the context of the contract.

KPI:  Milestones and Deliverable completed and submitted/pursuant to required timeli  Format, procedures and questioned in the contract (which include, but is not limited to certificates, cost breakdown management plan, schedurates, alternate products libonds, minutes, shop drawn manuals, as built, test resuproposed change quotation invoices, contract award refor subcontractors, pre-reginterim acceptance, close-out/handover, facility trainii  Supplemental Clarification this means):  Deliverables are in the form in the contract and follow to procedures for submittants.	Submittals exceed expectations, are early, in the required format, without errors, and offer value-added content.  Value-added components for submittals such as electronic repository for sharing of submission items are included for expedited reviews and approvals.  Close-out/handover procedures are promptly initiated and follow the contract.  Proactively submits pre-requisites for interim acceptance after obtaining a pre-occupancy permit, if applicable.  Facility training is provided as required by an experienced team member involved in the project for each discipline/trade.  Supplemental guidance to support scoring:  Deliverables always adhere to the required format outlined in the contract and do so error-free.  Deliverables always follow the agreed-to procedures for submittal.	Supplemental guidance to support scoring:  Deliverables are in the format outlined in the contract and follow the agreed-to procedures for submittal with some revisions/adjustments required.	One or more project staff regularly do not respond to communications.  Contractor inappropriately labels documents as urgent when that is not the case.  Submittals are late or inadequate, and/or are in the wrong format, and/or include material errors.  Close-out / handover procedures are delayed.  Deficiencies are not remedied as required.  Processes are delayed and/or require Infrastructure staff intervention to resolve.  Inspection identifies items that were overlooked. Facility training is not provided as required.  Supplemental guidance to support scoring:  Deliverables frequently deviate from the format outlined in the contract.  Deliverables frequently deviate from the agreed-to procedures for submittal.
Contractor is able to mana commissioning process as complete the work.  Supplemental Clarification this means):  Manages the project in accommission with all contract requirements.	Supplemental guidance to support scoring:  Adds value to the project where possible.  Proactively communicates with stakeholders on project deliverables and activities.	Supplemental guidance to support scoring:  Manages the project in accordance with all contract requirements.  Communicates with stakeholders as required on project deliverables and activities.  Adequately manage stakeholder expectations.  Provides sufficient facility training. Contractor's project management skills adequately meet contract requirements.	Does not provide correct deficiencies on the commissioning report and fails to complete Commissioning in required timeframe.  Supplemental guidance to support scoring:  Fails to meet, or inadequately meets project requirements.  Fails to communicate as required on project deliverables and activities.  Fails to communicate with the Project Manager as required and update Infrastructure with critical process reviews and approvals.  Project is not successful - not delivering the contract ontime, on budget, and/or to quality.  Facility training is not provided as required.
KPI:  Manages the project in account with meeting all contract requirements.	Ensures all the project requirements are met, and exceeds requirements by adding value to the project where possible.  Proactive communication on all project deliverables and activities.	Supplemental guidance to support scoring:  Manages the commissioning process in accordance with all contract requirements.  Corrects deficiencies identified on the commissioning report in a reasonable amount of time.	Fails to meet, or inadequately meets project requirements. Fails to communicate as required on project deliverables and activities.

	Supplemental Clarification (What this means):  Commissioning process is managed	Keeps Infrastructure staff updated with critical process reviews and approvals as required.  Supplemental guidance to support scoring:  Few, if any, deficiencies are identified on the commissioning report.  Any deficiencies are corrected proactively and immediately.		Fails to communicate with the Project Manager as required and update Infrastructure with critical process reviews and approvals.  Project is not successful - not delivering the contract ontime, on budget, and/or to quality.  Supplemental guidance to support scoring:  Fails to complete commissioning in required timeframe.  An excessive number of deficiencies are identified on the commissioning report.  Does not correct deficiencies identified on the commissioning report or does so insufficiently such that further rework is required and/or
3. SCHEDULE  Suggested methodology and examples of benchmarks:  EXCEEDING EXPECTATIONS  • Score 5: If the schedules are continuously accurate, and the vendor proactively manages the	KPI (Pass/Fail): Submits a baseline schedule with clearly defined milestone dates.  Supplemental Clarification (What this means): Was a baseline schedule submitted with clearly defined milestone dates?	Not Applicable. This is a pass/fail KPI, not scored on a scale of 1-5, expectations are met or not met, they can not be exceeded.	Supplemental guidance to support Pass: Submits a baseline schedule with clearly defined milestone dates.	Supplemental guidance to support Fail:  Does not submit a baseline schedule as required.
schedule, saving money and time.  Score 4: If the schedules are continuously accurate, and the vendor proactively manages the schedule, saving time.	KPI:  Contract work is completed on time and contractor meets scheduled milestones and deliverables.	Exceeds schedule requirements.  Provides schedule updates as required and promptly responds to changes on the schedule as required to complete the work.	Supplemental guidance to support scoring:  Meets scheduled milestones and deliverables on time.  Activity sequencing in schedule is such that small changes could be accommodated without impacting	Fails to complete work on time.  Fails to provide schedule updates as required; fails to or inadequately mitigates the effects of changes on the schedule.  Fails to provide daily work planning as required; Fails to
MEETS EXPECTATIONS  • Score 3: If schedule is managed according to the contract requirements the vendor receives a 3.	Provides schedule updates as required and mitigates the effects of changes on the schedule.  The contractor is competent at daily work planning.	Provides transparent communication and justification regarding schedule changes ahead of time to Infrastructure staff - "no surprises".  Demonstrates value-add in daily work planning.  'Look Ahead' schedule is accurate.	milestones and appropriate LEAD and Lag are incorporated in the schedule.  Updates schedule as required and on request.  Communicates and justifies schedule changes to Infrastructure staff.	maintain an accurate "Look Ahead" schedule.  Supplemental guidance to support scoring:  Schedule provided is not reliable and/or lacks sufficient details for adequate planning.
NEEDS IMPROVEMENT  Score 2: If Schedule is inaccurate or milestones are missed, resulting in need for clarification or updates and causes project delay.  Score 1: If Schedule is inaccurate or milestones are missed, resulting in pood for	'Look ahead' schedule is accurate.  Supplemental Clarification (What this means):  Meets scheduled milestones and deliverables.	Supplemental guidance to support scoring:  Scheduled milestones and deliverables are regularly achieved early.  Schedule is realistic and does not require changes, provided that no additional scope has been added by Infrastructure.	Plans daily work competently.	
missed, resulting in need for clarification or updates and causes project delay, and additional costs.  Supplementary Clarification: When considering benchmarks they	Provides schedule updates as required.  Plans daily work competently.	Proactively updates schedule to anticipate/accommodate project work needs.  Communicates and justifies schedule changes ahead of time to Infrastructure staff - "no surprises".		
should allow for the evaluation to take a holistic approach to the assessment of criteria, where it may be important for some deliverables to be weighted slightly heavier due		Mitigates the effects of changes on the schedule with little or no impact to the overall progress.  Contractor proactively shared schedule changes with the		

co importance or impacts to the contract deliverables. For example if the majority are exceeding expectations, but there are a minimal amount that also fall below expectations the project manager has the flexibility to look at this holistically and apply judgement in scoring.		entire project team to ensure that all stakeholders always know project status.		
4. COST Suggested Cost Benchmarks to support scoring:	KPI: Submitted change order requests are supported by factual evidence (unsolicited change order requests are approved prior to submission).  Supplemental Clarification (What this means):	Change order requests are supported by evidence, well ahead of time.  Change order requests are expected and/or adds value to the project with all required information.  Supplemental guidance to support scoring:	Supplemental guidance to support scoring:  Submitted change order requests are supported by factual evidence.  Change order requests provides back up including why the change order is required.  Unsolicited change order requests are approved prior to	Change order requests are not supported by evidence.  Change order requests are not submitted on time as required.  Requires intervention by Infrastructure staff to receive or correct Change Orders.
EXCEEDING EXPECTATIONS     Score 5: If change order submissions include proposed innovation resulting in a substantial cost savings.     Example: proposed innovation result in a cost savings of greater than 10% of the total contract value.     Score 4: If change order submissions include proposed innovation resulting in a moderate cost savings.     Example: proposed innovation results in a cost saving of up to 10% of total budget for project receives a 4.	Clearly understand why the change order is required.	Change order requests have thorough, detailed, itemized, and accurate factual support.  Change order requests are submitted with ample time for Infrastructure to review.  The Contractor collaborates with project staff and subcontractors/sub-consultants to ensure value for Infrastructure on costs.  The work identified in Contractor-requested change orders clearly adds value to the project.  Contractor submits innovative change order requests to expedite timeline, reduce costs, and contributes to overall contract progression.	submission.  Change order requests are submitted in a timely manner.	Supplemental guidance to support scoring:  Change order requests are not supported by evidence.  Change order requests are not submitted on time as required.  Change order requests require clarification to understand why the request is being brought forward.
MEETS EXPECTATIONS  • Score 3: If costing services are provided as outlined in the contract the vendor receives a score of 3.	KPI:  Change order costs are based on reasonable additional services provided.	Submits pricing that accurately reflects the cost of work plus mark-ups.  Change orders are accurate, detailed, and submitted in accordance with requirements.	Supplemental guidance to support scoring:  Change order costs are based on reasonable additional services provided.  Change order pricing is accurate and complies with contract requirements.	Pricing does not match cost-of-work plus mark-ups. Extra fees are added, but no record of extra services approved or performed.  Change orders are not accurate, detailed, or justified.
NEEDS IMPROVEMENT  • Score 2: If a minimal portion of submissions related to cost expectations need improvement. Example: If 1-2 instances demonstrate improvement is required following corrective feedback from project team.	Contractor-requested change orders are accurate, detailed, and comply with contract requirements.  Credits are identified and given.  Supplemental Clarification (What this means):  Change order costs are accurate,	Identifies when credits are owed back to the Province, well ahead of time.  Supplemental guidance to support scoring:  Change order pricing is consistently is accurate, thorough, and detailed, providing a break down of labour/materials/equipment costs also indirect cost and mark ups.	Credits are identified and given.	Infrastructure staff need to identify when/where credits should be given back to the Province.  Supplemental guidance to support scoring: Change orders are inaccurate and/or do not comply with contract requirements.  Pricing does not match cost-of-work plus mark-ups in comparison with typical market value for the industry.

amount of cost submissions

demonstrate improvement

required following corrective feedback from project team

need improvement. Example: More than 2 instances

detailed, and based on reasonable

additional services provided.

Change order submissions are

completed as per Infrastructure

requirements and processes.

Lump sum pricing on change orders (unless allowed by contract). Prolonged negotiation over credits and/or inadequate credit value provided. **Supplementary Clarification:** Classification: Public

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Extra fees are added, but there is no record of extra

Infrastructure staff need to identify when/where credits

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services approved or performed.

should be given back to the Province.

Identifies and delivers credits owed back to the Province, well

Submission of changes orders is consistently (when possible) provided proactively to maintain project timelines.

ahead of time without prompt.

When considering benchmarks they				
should allow for the evaluation to				Prolonged delay in delivering credits due to the Province.
take a holistic approach to the assessment of criteria, where it may				Requires intervention by Infrastructure staff to receive or
be important for some deliverables				correct Change Orders. Back-up documents/cost
to be weighted slightly heavier due				breakdowns do not meet Alberta Infrastructure's
to importance or impacts to the contract deliverables. For example if				standards.
the majority are exceeding				
expectations, but there are a				
minimal amount that also fall below expectations the project manager				
has the flexibility to look at this				
holistically and apply judgement in				
scoring.				
	KPI (Pass/Fail):	Not Applicable. This is a pass/fail KPI, not scored on a scale	Supplemental guidance to support Pass:	Supplemental guidance to support Fail:
	Meets the contract requirements of	of 1-5, expectations are met or not met, they can not be	Maintains a valid Certificate of Recognition or equivalent	Does not maintain a valid Certificate of Recognition or
5. SAFETY	maintaining a valid Certificate of	exceeded.	as required.	equivalent as required.
	Recognition (COR), or equivalent,		·	· ·
Suggested methodology and examples of benchmarks:	during the course of the project.			
EXCEEDING EXPECTATIONS	Supplemental Clarification (What this means):			
Score 5: If all or nearly all of the	,			
time, safety and general housekeeping performance	Maintains a valid Certificate of Recognition or equivalent as required			
exceeds expectations (relevant	. tooog. mon or oquinaron ao roquinos			
to the project). Example: 90- 100% of the time, expectations are exceeded.	KPI (Pass/Fail):	Not Applicable. This is a pass/fail KPI, not scored on a scale of 1-5, expectations are met or not met, they can not be	Supplemental guidance to support Pass: Safety concerns/violations, if any (including without	Supplemental guidance to support Fail: Safety concerns/violations were reported by third parties.
Score 4: If more than half of	Is not assessed any safety violations	exceeded.	limitation, WCB and OHS notices), are resolved promptly	OHS investigation finds violations.
time, safety and general housekeeping performance	(including without limitation, WCB and		and appropriately.	
exceeds expectations (relevant to the project). Example: 50-	OHS notices) during the course of the project.			
89% of the time, expectations	Summarial Clarification (M/h at			
are exceeded.	Supplemental Clarification (What this means):			
MEETS EXPECTATIONS	Are safety concerns/violations			
Score 3: If all management expectations are met as	resolved promptly and appropriately?			
outlined in the contract.	KPI:		Supplemental guidance to support scoring:	Worksite is disorganized and cluttered.
NEEDS IMPROVEMENT	General housekeeping of the worksite	Exceeds expectations in ensuring worksite is organized, clean, and clear of debris.	Follows all contractual requirements.	Site is not safely accessible.
Score 2: If a minimal portion of		Madaita is supplied with a suit month of the form	Worksite is organized, clean, and clear of debris.	Clin trip and fall harmands are marked by
safety and general housekeeping performance		Worksite is organized with equipment and materials stored in a way that does not constitute a hazard to workers.		Slip, trip and fall hazards are present. Inadequate response to worksite hazard concerns.
demonstrate the need for			Worksite is accessible.	,
improvement. Example: If 1-2 instances demonstrate below		Worksite is accessible.	Slip, trip, and fall hazards are absent.	Inadequate lighting for workers.
expectations following corrective feedback from project		Slip, trip and fall hazards are absent.	Worksite hazard concerns are dealt with promptly.	Hazardous materials not properly identified.
team.		Response to worksite hazard concerns are dealt with	Worksite is generally well-lit to allow for safe work.	Supplemental guidance to support scoring:
Score 1: If more than a minimal		promptly.	vvolksite is generally well-lit to allow for sale work.	Worksite is repeatedly disorganized and/or cluttered.
portion of safety and general housekeeping performance demonstrate the need for		Worksite is generally well lit to allow for safe work.	Hazardous materials are clearly identified with the appropriate caution signs posted to inform workers.	Slip, trip and fall hazards are present.
improvement. Example: More than 2 instances demonstrate		Hazardous materials are clearly identified with the appropriate caution signs posted to inform workers.	Worksite restored to order after incidents outside	Slow, reluctant or otherwise inadequate response to
below expectation following			Contractor's control (e.g., wind/ice/water damages).	worksite hazard concerns.

Supplemental guidance to support scoring: corrective feedback from project Worksite is not kept secure. Worksite is left better organized and cleaner than the state in which it was found. Serious and/or excessive number of safety incidents on **Supplementary Clarification:** the worksite. Cleaning (and, if applicable, restoration) is done to an When considering benchmarks they exceptional level. should allow for the evaluation to Excessive complaints regarding crew conducts/site take a holistic approach to the organization/housekeeping from stakeholders. Proactively identifies and resolves location-specific assessment of criteria, where it may challenges. be important for some deliverables to be weighted slightly heavier due Worksite proactively restored to order after incidents outside to importance or impacts to the vendor's control (e.g., wind/ice/water damages) as soon as contract deliverables. For example if possible and with efforts made to maintain scheduled work. the majority are exceeding expectations, but there are a Crew conduct/site organization/housekeeping exceeded minimal amount that also fall below stakeholder expectations. Positive feedback from client or expectations the project manager facility management staff. has the flexibility to look at this holistically and apply judgement in Pre-emptively addressing safety issues or concerns. If any are scoring. brought forward, they are addressed immediately and no further action is required.

Diligent in following all contractual requirements as well as accommodative of requests made by Project Managers to

improve project deliverables.